

Semester Wise Lesson Plan/Syllabus to be covered

Month week.	Class <u>B.COM Det</u> Topics.	Semester <u>IInd</u>
April WK1	Partnership A/c, characteristics, P. Deed Fixed and Fluctuating Capital A/c, Distribution of Profits.	
week 2	Goodwill: meaning, need for valuation, methods of valuation of G/W	
week 3	Revaluation of Assets & Liabilities, treatment of Reserves and accumulated P&L.	
week 4.	Retirement of Partner, Calculation of gaining ratio, Accounting Treatment of Goodwill	
<u>May</u>		
week 1	Death of Partner, Dissolution of Partnership and partnership firm Cases of Dissolution of Partnership and firm	
week 2	Accounting treatment in case of dissolution Realisation account and Revaluation (Diff.)	
week 3 & 4	Numericals	
<u>June</u>		
(WK1)	Misc Purchase, legal Provisions	
(WK2)	Sale of Assets, Numericals.	
week 3	Branch A/c	
week 4.	Goods In Transit, Numericals.	

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Class M.COM I

Semester II

April

- I WK 1) Concept of strategies, hierarchy of strategies
WK 2) Strategic Role of Marketing, SM Planning Process
WK 3) Marketing Plan, Corporate Mission, vision, Goals AS I
WK 4) Corporate Growth strategies, Business strategies

May

- II WK ① Environmental Analysis Presentation
WK ② Customer environmental Analysis
WK ③ Market segmentation, targeting, Positioning

May WK 4

- III ① Marketing strategies for new market entries AS II
② _____ for Growth Markets
③ _____ for Mature Markets & Declining Mar

June
WK I

- IV ① Relationship b/w business strategies and Marketing
June WK 2 Mix

- ② Marketing strategy Implementation CT
③ Controlling Marketing strategies.

June week 4 → Revision.

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Class B.COM III Semester 6th

Income Tax

- April wk 1 Deductions under sec 80C to 80U, Rebate & Reliefs.
- week 2 Computation of total Income & Tax liability of Individual and HUF
- week 3 Computation of Total Income and Tax liability of a firm; class Test 1
- week 4
- May wk 1 TDS, Advance Payment of Tax
- wk 2 Income Tax Authorities and their powers.
- wk 3 Assessment and types of Return
- wk 4 Procedure of filing e-return and revised returns, Assignment 1
- June wk 1 Recovery of tax, Refund of Tax
- wk 2 Penalties and Prosecutions, Appeals and revisions